

House Hunting



1st Time out

I find that most people on their first time out house hunting are reserved and a little bit timid. I always encourage people to be themselves, talk openly, open cabinets, closets and don't be afraid to look. I also find our first time out to be one of the most valuable times. I always ask in advance what criteria you want in a home. 9 times out of 10 that will change during the course of the search. I am able to pick up a lot of clues our first time out by watching how you react to homes and by your comments. Don't be startled if I am not as talkative our first time out as I am trying to watch your reactions and pay close attention to your comments.

Discouraged?

Once you look at more homes, you will also have a better understanding of what you want, and what is realistic in your particular price range. The process should be fun and enjoyable. I often find that people become a little discouraged after the first 3 or 4 times out. They start to feel they won't find the house they love, or that all the houses smell like old gym socks. Don't get discouraged. We will find a house you love. If it is out there, I will find it for you. Does that sometimes mean compromises have to be made? Yes. Sometimes. We will find a house you love though.

Call in the Experts

I try to stay up-to-date on things going on with houses and construction practices. I happen to enjoy that aspect of my job. I am in no way a professional carpenter, plumber, electrician or anything else really. So don't hold my word as gospel, but I hopefully can teach you some things that will be helpful, if only on Jeopardy perhaps. One of the main reasons we get an inspection later in the process is that that person is a professional and can better assess the components of a house.

Scott's jokes are funny...

House hunting is fun. Keep it fun by keeping a positive attitude. I will try to keep the jokes flowing; please keep laughing even if they aren't funny; it makes me feel good. I hope we have a great time and find a house you will enjoy for years to come, but not too long... I'll still be here when you need help in the future.